

## LIVONGO FOR DIABETES PROGRAM

# Redesigning Chronic Condition Management

We create personalized experiences, using data science, that deliver positive health outcomes, lower costs, and help members thrive.



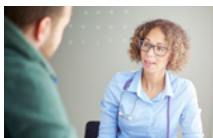
### OUR PROGRAM: DESIGNED TO DRIVE BEHAVIOR CHANGE



**Data Driven Personalized Insights:** Using artificial intelligence, our reinforcement learning algorithms deliver trends and actionable, customized insights to members on their Livongo meter, mobile app, and personal account to create behavior change.



**Real People Supporting our Members 24/7:** We provide members with Certified Diabetes Educators to make better diabetes management decisions via our meter, mobile app, and text. Our Diabetes Response Specialists are available 24 hours a day to answer diabetes questions or for real-time acute interventions.

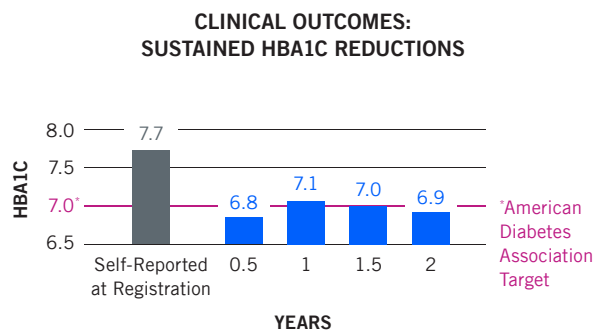
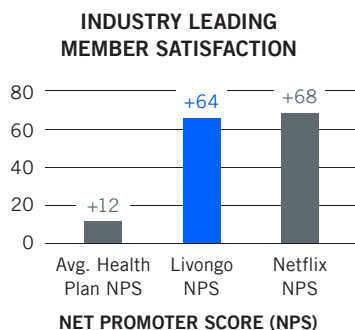


**Connected Care Community:** We create better experiences for members, their family, friends, and clinicians by seamlessly sharing data between them as well as creating a private community for members with peer support for motivation.



**Unlimited Strips, On Demand:** We give our members as many test strips as needed, when needed, delivered right to their door.

### OUR IMPACT: MEASURABLE CLINICAL AND FINANCIAL RESULTS



**DEMONSTRATED COST-SAVINGS**

**\$83**  
saved per member per month

# Unparalleled Expertise Driving Strong Growth



## EXPERIENCED EXECUTIVES

Livongo's leadership team is comprised of executives with proven experience at well known healthcare companies including Allscripts, the American Diabetes Association, Sanofi, Castlight, GE Healthcare, 23andMe, and Cigna as well as tech leaders like Google, Oracle, McAfee, Twitter, and Evernote.

## LEADING INVESTORS

Livongo is backed by premier venture capital firms and investment funds.



## OFFERED BY 200+ ORGANIZATIONS

Livongo clients include top self-funded employers, health providers, and health payers:



**HIGH MEMBER ENGAGEMENT**

*We got over 30% engagement, which is unheard of when you're talking about a voluntary program. You just don't see that typically, you're lucky if you get low single digits.*

— Jason Russell  
Director, North American Total Rewards  
SAP

**IMPROVED HEALTH OUTCOMES**

*"We are proud to collaborate with innovative companies such as Livongo to help us meet the goals of our health system and the community."*

— Niyum Gandhi  
Executive VP & Chief Population Health Officer  
Mount Sinai Health System